

QUANTACO.

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Quantaco Link Program



Unlock New Opportunities with Quantaco Link

Introducing Quantaco Link, our innovative office exchange program designed to build high-performance teams and enhance collaboration between our Sydney, Australia, and Hyderabad, India offices. This unique initiative allows team members to experience diverse work environments, link with clients, and create shared understanding to bolster teamwork and performance outcomes.

Program Objectives



Link our team together: create connections between team members across offices



Link our squads to our clients: strengthen relationships with clients through direct engagement



Link ground realities to our purpose: align team activities with Quantaco's meaning and purpose



Link with cultures: immerse in the cultural nuances of each location



Link socially: build social connections across offices

Program Overview

To build links across our Hyderabad and Sydney teams, the Link Program is structured to deliver the Program Purpose while gamifying the experience of cross-country exchange.

Team members travel from their home office (either Sydney or Hyderabad) to the other office, with the aim to build as many Links as they can over their trip. There are both Foundational Links (required) and Additional Links (suggested) given for the trip. Program participants tick-off the Links forged as they go, and then present back to their home office on return.

Program Principles

The Link Program is owned by the Quantaco Hyderabad Centre of Excellence. The representative for Hyderabad is the GM Hyderabad, and the representative for Sydney is the Head of People & Culture.

At the start of each financial year, the Link Program owners will put together a Program Schedule for the upcoming year. Note that the schedule is flexible to encompass new starters and account for visa delays.

A Links visit lasts for two (2) weeks, but may be reduced to one (1) week with approval from department leader.

Program participants must complete the planning process, then actively work to forge the Links required over the course of their visit, and then present back to team members when they return home.



Participants from Hyderabad visiting Sydney

Link Program Participants from Hyderabad visiting Sydney need to appoint a Sydney based Link Liaison to be the person who will assist them in coordinating their visit. Generally, this would be a close team member who is based in the local office.



Values-Aligned

The Quantaco Link program is aligned to our Quantaco Values of Curiosity and Collaboration. Driving the program is a sense of Curiosity: to actively seek to learn more about our clients, colleagues and cultures. The Link Program is naturally centred on Collaboration, as it supports us to build more ties with our clients and colleagues to bring our Teams closer together.



Link Liaisons

The Link Liaison is a designated point of contact to support the visiting team member in coordinating their trip and forge as many Links as possible. This includes coordinating meetings, suggesting sightseeing places opportunities and acting as a contact point for any assistance during the stay.

Note: it is not the responsibility of the Link Liaison to book accommodation, arrange transport etc unless as agreed. They are not an administrator, but a person from the local area who can support the Link Program participant.

Post-Program presentation and review

On the return to their home office, program participants are required to present to their team with an update on their Link visit.

The presentation may be part of a team meeting, Squad Connect, Friday Catch Up, or Snack n Chat as appropriate. The presentation must include an overview of their visit, and key learnings from the Links made.

Let's take a look at previous successful visits (Rajesh Kumar & Padma Maganti and Justyna Ziniewicz)

In June 2024 Rajesh and Padma visited Sydney to Link with their team and clients in Sydney. The following month, Justyna visited Hyderabad to Link with the wider Platform Services team and built relationships across all squads and the compliance team. Let's meet the team and learn about their stay in Sydney, and the work they were able to do with their clients here in Australia.

Justyna Ziniewicz: Sydney to Hyderabad

"Visiting our Hyderabad office has been an incredible enriching experience. I've had the pleasure of connecting with our talented team, delving into the vibrant Indian culture, and building stronger professional relationships. This trip has underscored the importance of collaboration and cultural understanding, allowing me to work side by side with our colleagues here and appreciate their unique perspectives. The insights gained from this visit have not only broadened my horizons but have also reinforced the value of unity and teamwork in achieving our collective goals".



Rajesh Kumar & Padma Maganti: Hyderabad to Sydney

Rajesh's Takeaway:

"Visiting the Sydney office was an amazing experience in terms of gaining knowledge and learning new things. Meeting clients in person helped build relationships and confidence. All my clients were very happy with the work and meeting me."

Padma's Takeaway:

"Our visit to Sydney was exceptional. Meeting clients face-to-face allowed us to strengthen our connections and gain a deeper understanding of their expectations. The management report meetings provided valuable insights into the client's key focus areas. The pub immersion day was enlightening, offering us a thorough understanding of the gaming areas and the intricacies of the Cash Up process."





Quantaco Link

Linking teams, building success